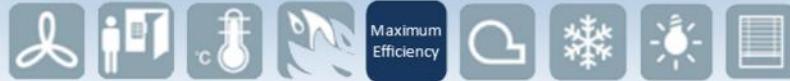




In Control Newsletter

South Carolinas news source for Facility
Management, and Control Systems



OCTOBER 2020

Is your Fire Alarm System obsolete?

We are here to help

In May of 2012, Siemens announced their intention to phase out the MXL & MXLV portfolio of Fire Alarm Control Panels and products after being in the market for over 20 years. Starting October of 2013, Siemens no longer offered the system for new installations.

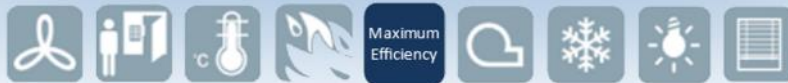
While Siemens continued to provide new parts for service work on the panels for 5 more years, there is now nothing left, and the associated devices are quickly running out. Siemens has already exhausted stock of many devices.

Naturally, many customers feel overwhelmed at the thought of having to replace their fire alarm system - But that doesn't need to be the case with Control Management, Inc and Siemens.

We have migration solutions for you to lessen the financial & logistical pain. With Siemens new Designo & Cerberus Pro lines of Compact and Modular panels - We can provide a simple panel migration as a first step.

| MXL Phase Out Important Dates | | |
|-------------------------------|---|----------|
| ✓ | Phase out announcement | 01/31/13 |
| ✓ | MXL panel discontinued | 10/01/18 |
| ✓ | 5 yr service period of MXL system parts and components ends | 10/01/18 |
| ! | Last possible order date of MXL detectors | 12/31/19 |
| ! | MXL detectors discontinued | 05/29/20 |
| ! | 7 yr service period for MXL detectors and services ends | 05/29/20 |





Plan Ahead...

We have migration solutions for you to lessen the financial & logistical pain.

Do Not Wait Until It Fails

If your obsolete Fire Alarm Control Panel fails, you will be left with a rushed, costly emergency replacement with front end programming, migration, electrical work, the cost of fire watches, or even fines from your AHJ. Instead, plan ahead now. We can work with you to plan the upgrade at a schedule that meets your operational and budget requirements.

Meet New Codes

If your facility is using obsolete panels, we can assure you that there have been code changes since it's installation. While often these upgrades are not required by AHJ's without a major renovation - we always recommend keeping your facility at the latest codes in order to protect lives. With the newest innovations in detection, notification, suppression & other technologies of the latest Designo & Cerberus systems, we can help you easily adapt to these changes; whether adding voice evacuation, relocating or adding devices, or interfacing with other systems and equipment - we can do it all with ease.

Take a Phased Approach

With Siemens emphasis on backwards compatibility and migration packages, CMI can develop a strategy with you to ensure people are kept safe and protected, because #ProtectionMatters. Start with a Phase 1— replacement of the Control Panel while leaving your field devices intact. This will only require minimal downtime as we do much of the work ahead of time and simply move the circuits to the new panel.

With all of your existing devices now on our state of the art fire alarm panel - protecting people and places - we can begin the next phase of moving the circuits over to the new Panel. Now we can upgrade devices and circuits at a time and price that fits your company.

Choose the Right Partner

When it comes to life safety, do not risk the lives of your coworkers, friends and family with just any business. Control Management, Inc has been in business for 35 years with a reputation of excellent customer service and always doing what is right to ensure safer, more efficient buildings for our customers. When you work with CMI - You know you are protected.

For more information please contact us:

- ⇒ Website: www.controlmanagement.com
- ⇒ Phone: 803-765-9070
- ⇒ Email: info@controlmanagement.com

Simple Migration Strategies for Maximum Fire Protection



Effective Planning for Fire/Life Safety Upgrades